



Sayı: 53654767-TİM.00.GSK.INO.2024/128-3034

İstanbul, 11/12/2024

Konu: Sürdürülebilir Ekonomik Kalkınma İçin Sanayi Ortaklığı Üst Komite (Bakanlar)
Toplantısı

TÜM İHRACATÇI BİRLİKLERİ **Genel Sekreterlikleri**

Sanayi ve Teknoloji Bakanlığından alınan yazıda Sürdürülebilir Ekonomik Kalkınma İçin Sanayi Ortaklığına (Birleşik Arap Emirlikleri, Mısır, Ürdün, Bahreyn, Fas) ülkemizin katılımı çalışmaları kapsamında Meclisimiz ve ilgili Birlik temsilcilerinin de katılımıyla 11 Haziran 2024 tarihinde çevrimiçi bir çalıştay gerçekleştirildiği belirtilmektedir.

Ortaklık kapsamında öncelikli sektörler olarak; 1) Tarım, gıda ve gübre, 2) İlaç, 3) Tekstil, 4) Kimyasallar, plastikler ve yan ürünleri, 5) Metaller, mineraller ve alt ürünleri belirlenmiş olmakla birlikte, çevrimiçi çalıştay sırasında elektrikli otomobiller konusunda da işbirliği yapılmasının faydalarının taraflarca gündeme getirildiği aktarılmaktadır.

İlgili yazıda, bu kez, Birleşik Arap Emirliklerinden iletilen resmi bir mektupta, ülkemizin söz konusu ortaklığa katılımının 9 Şubat 2025 tarihinde Katar'da gerçekleştirilecek olan Üst Komite (Bakanlar) Toplantısında duyurulacağı ve Katar'ın da Ortaklığa girmek istediği bilgisinin yer aldığı belirtilmektedir. Sayın Bakanımızın Katar'da gerçekleştirilecek olan toplantıya katılmalarının öngörüldüğü ifade edilmektedir. Diğer taraftan, adı geçen sektörler için Genel Sekreterliğinizden yönetici düzeyinde bir temsilci bulunmasının, ayrıca Ortaklığa üye ülkelerle ortak çalışma ve projeler gerçekleştirebilecek özel sektör temsilcilerinin heyete katılarak muhataplarıyla görüşmeler gerçekleştirmesinin beklendiği ifade edilmektedir.

Bu kapsamda, söz konusu sektörlerde Ortaklık üyesi ülkelerle ortak çalışma ve proje gerçekleştirme konusunda istekli olan üye firmalarınızın taslak proje örnekleri ile birlikte Meclisimize bilgi vermesi halinde söz konusu taslak proje örnekleri tarafımızca Bakanlığa iletilecektir. Bakanlığın karşı tarafa bilgileri ileteceği ve üye ülkelerden projeye ilgi duyabilecek firmalarla işbirliklerine yönelik olarak girişimlerde bulunulacağı bilgisi aktarılmaktadır. Ortaklık çalışmaları ve öncelikli sektörler hakkında bilgiler ve proje başvurusu için hazırlanacak belge Ek-1 ve ortaklık sunumu Ek-2'de yer almaktadır.

Bilgilerini ve yukarıda bahsedilen bilgilerin ilgili sektörlerde yer alan üyelerinize duyurularak Genel Sekreterliğinizden ve firmalardan sağlanacak katılım bilgileri ile bu çerçevede doldurulabilecek ve bunun dışında önerilebilecek proje bilgilerinin 13 Aralık 2024 Cuma günü mesai bitimine kadar strateji@tim.org.tr adresine gönderilmesi hususunda gereğini rica ederim.

Yiğit Tufan ESER
Genel Sekreter

Ek:

1- Proje Sunma Aşamaları ve Dokümanları (3 Sayfa)

2- Sürdürülebilir Ekonomik Kalkınma İçin Sanayi Ortaklığı Sunumu (12 Sayfa)

tim.org.tr

Yenibosna Merkez Mah. Sanayi Cad. No:3 Dış Ticaret Kompleksi B Blok Kat:9 34197 Bahçelievler, İstanbul-Türkiye

T: 444 0 846 (TİM)

E: tim@tim.org.tr

Steps to submit a project within the industrial partnership

1. Complete the industrial project proposal form and submit to the ministry's working team in the concerned country.
2. Initial assessment of the project to be done, focusing on its alignment with the strategic objectives of the partnership, feasibility, readiness level, and anticipated impact.
3. A meeting will be conducted between the sector's working group and the company to discuss the project in more details
4. Seek approval for the project from the Executive Committee.
5. Announce the project during the higher Committee meeting.
6. Ongoing monitoring of the project's progress and support the company to achieve the necessary enablers.

Sector

Company

Country

Contact name

Title

Contact details

Email, Phone

Project

Summarized project name

Project description and details

- Description
- importance
- capacity
- Estimated investment
- Country roles what is the specific role of (Egypt / uae / Jordan)
- Products
- Preliminary market and demand data if available

Extra slides can be used to fit more details

Incentives and enablers

- Define the required enablers and incentives and in which country

Companies

Role	Country	Company	
Investor, partner, etc..			1
			2
			3
			4

Project status

- What is the current status of the project (idea stage, some preliminary feasibility, detailed feasibility, etc.)
- Latest updates
 - Was this project discussed with the other companies involved?



The Industrial Partnership for Sustainable Economic Development

Industrial Partnership strategic objectives



**Supply chain
security and
resilience**



**Localization
& value-chain
synergies**



**Integrated
value-add
manufacturing**



**Economic
growth,
diversification
& job creation**



**Sustainability-
led growth**

The economies of the Partnership countries combined are characterized by a large economy exceeding \$1.2 trillion GDP

(2022) trade

USD B 12



Total trade between the five countries

USD B 500



Exports to the world

USD B 472



Imports from the world

USD B 112



Industrial Exports to the world

(2022) Economy

USD T 1.2



Total GDP

USD B 167

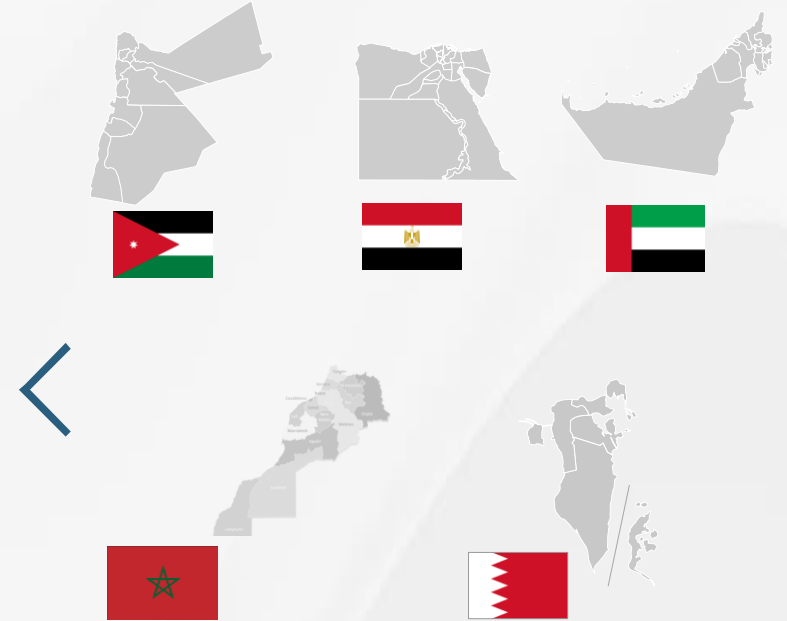


Industrial sector contribution
to GDP

M 170



Population



Competitive advantages of partnership countries



- Advanced pharma industry
- Minerals and raw materials
- Skilled labor
- FTAs¹ with Western countries

- **#5** producer of phosphate
- **#7** producer of potash



- Large domestic market size
- Large industrial base
- Skilled labor
- Strategic location for trade
- Rich in mineral resources

- **#5** producer of nitrogenous fertilizers
- **#7** producer of ammonia
- **#8** producer of phosphate



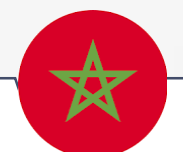
- Low-carbon energy sources and products
- Leading logistics infrastructure
- Integrated petrochemical hub

- Among **top 5** exporter and producer of aluminum
- **#5** producer of sulfur



- Ambitious industrial development strategy
- A leading producer of aluminum and fertilizers
- Low business set-up costs
- Qualified and skilled labor
- FTAs¹ with global markets

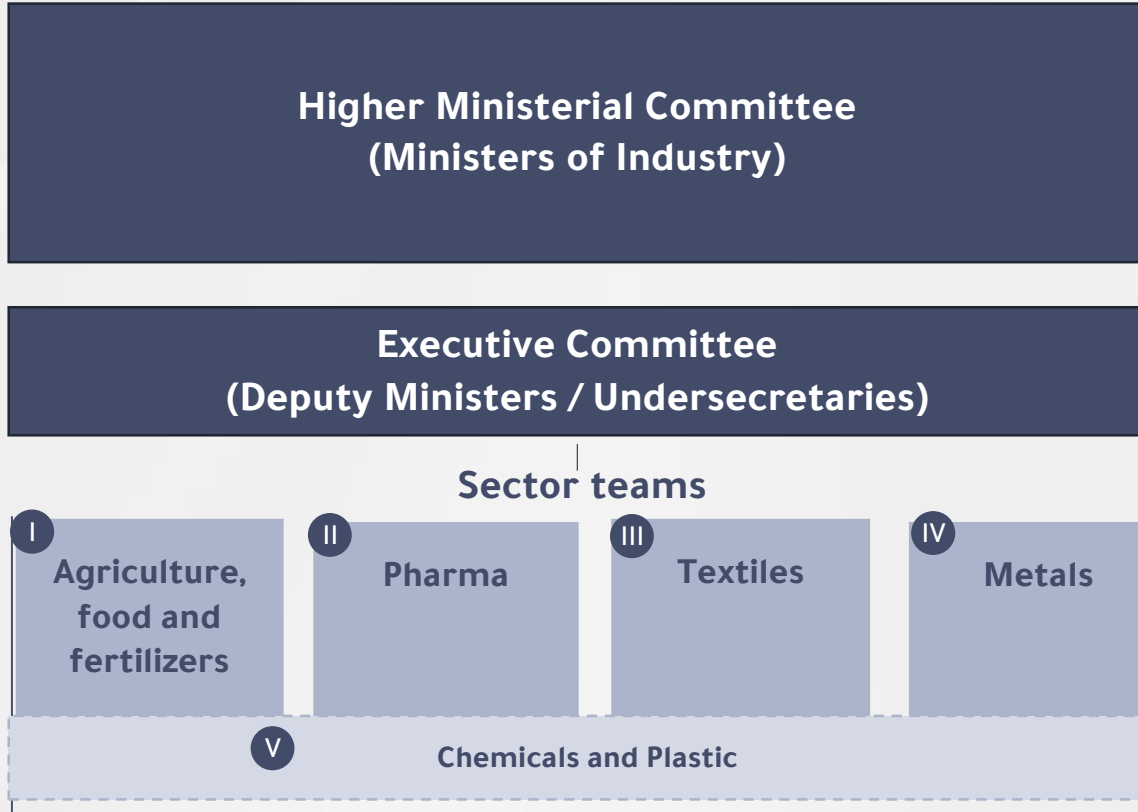
- Cheapest GCC country in logistics — **up to 40% savings**
- **Largest aluminum smelter** outside China with a production capacity of 1.5 million metric tons



- Ambitious industrial development strategy
- A leading manufacturer in food, aerospace, automotive and electronics
- Leading infrastructure
- Attractive investment ecosystem
- Availability of industrial incentives

- Top cars producer in Africa
- Top phosphate extractor and exporter in the world

Governance model



- Overall supervision and direction of the partnership
- Approve strategy, sectors focus, enablers for projects
- Approve new member countries
- Define high level plan and identify responsible owners
- Engage with private sector
- Oversee enablers and sectors teams
- Prepare reports for higher committee
- Follow up on feasibility studies and overall project progress in each sector
- liaise with enablers team on required enablers

Strategic objectives

Supply chain security and resilience

Sustainability-led growth

Localization and value-chain synergies

Economic growth, diversification & job creation

Integrated value-add manufacturing

Output sectors



Agriculture, food and fertilizers

II



Pharmaceuticals

III



Textiles

Input/cross-cutting sectors



Chemicals, plastics and downstream products



Metals, minerals and downstream products

Enablers



Renewables and water desalination

5 core sectors

Partnership Timeline

May/ June 2022



- Partnership Launch in Abu Dhabi
- First Higher committee Meeting (Ministers of Industry)
- Activation of governance model
- Activation of Executive committee (Deputy Ministers)

July 2022



- 2nd higher committee Meeting in Cairo
- Addition of Kingdom of Bahrain as a member
- Workshops for over 50 companies and submittal of 88 industrial projects proposals

February 2023



- 3rd higher committee meeting in Amman
- Announcement of partnership agreements for 12 industrial projects, worth \$2 Bln
- Workshops for over 100 companies and submittal of 35 new industrial projects proposals

January 2024



- 4th higher committee meeting in Bahrain
- Announcement of 5 new projects and partnerships in metals and electric cars worth \$2.2 Bln
- Addition of Kingdom of Morocco as a member

List of Companies and Financial institutions

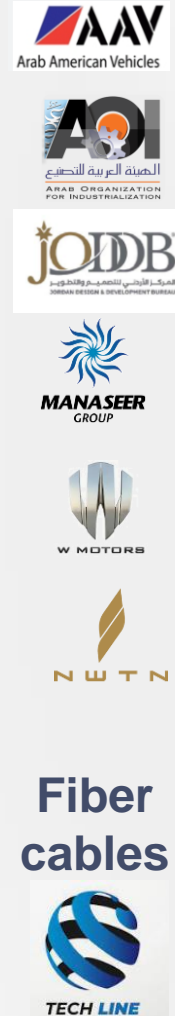
Pharmaceuticals



Food, Agriculture and Fertilizers



Automotive



Petrochemicals / Metals














































Textiles



Banks



Current projects

Sector	Company	Location	Project	Capex (USD M)	Countries
Pharmaceuticals	(Company in Egypt)		Biosimilars Production	25	 
	(Company in Jordan)	 	Manufacture of Biological and chemical drugs to treat eyes	30	 
	Global pharma		Pharmaceutical Products production and R&D	60	  
	Alpha Biotech		Oncology Products + APIs production	174	  
	(Company in Bahrain)		mRNA and Adenovirus + vaccine raw materials and finished product	103	 
Food / Agri	CFC		feed supplements and chemicals Production	400	  
	(Company in Egypt)		Cultivation of strategic crops in Egypt	500	 
Metals / Evs	EGA		Silicon Metal Production	200	 
	Manaseer		Magnesium Oxide Production	70	 
	Soda Chemicals		Soda Ash Production	500	 
	JODDB	 	Build electric cars factory in Jordan and Egypt	550	   
	Newton motors		Build electric cars factory in Jordan then Egypt	80	 

Steps to submit a project within the industrial partnership

1. Complete the industrial project proposal form and submit to the ministry's working team in the concerned country.
2. Initial assessment of the project to be done, focusing on its alignment with the strategic objectives of the partnership, feasibility, readiness level, and anticipated impact.
3. A meeting will be conducted between the sector's working group and the company to discuss the project in more details
4. Seek approval for the project from the Executive Committee.
5. Announce the project during the higher Committee meeting.
6. Ongoing monitoring of the project's progress and support the company to achieve the necessary enablers.

Sector

Company

Country

Contact name

Title

Contact details

Email, Phone

Project

Summarized project name

Project description and details

- Description
- importance
- capacity
- Estimated investment
- Country roles what is the specific role of (Egypt / uae / Jordan)
- Products
- Preliminary market and demand data if available

Extra slides can be used to fit more details

Incentives and enablers

- Define the required enablers and incentives and in which country

Companies

Role	Country	Company	
Investor, partner, etc..			1
			2
			3
			4

Project status

- What is the current status of the project (idea stage, some preliminary feasibility, detailed feasibility, etc.)
- Latest updates
 - Was this project discussed with the other companies involved?